

PERRY
HOMES



Year End SALES EVENT

THE SAVINGS EVENT OF THE YEAR!

SAVE UP TO **\$30,000** YOUR WAY

Sales
Price
Discount*

or

4.49%
Interest Rate*
—————
4.653% APR*
on a 30-Year
Fixed Rate

or

Closing
Costs
Savings*

Purchase a select Perry home in Austin by October 31st
and close in 2024. Restrictions apply.



*Terms and conditions apply.
Offer subject to credit approval.

*Scan QR Code or look on the back side
of this flyer for details and restrictions.

*This offer may change at any time. Purchase a select Perry Homes residence in Austin and choose one financial incentive paid for by Perry Homes. Purchaser must (1) select Crestmark Mortgage Company, LTD (Crestmark) or Parkstone Mortgage, LLC (Parkstone) to provide financing, (2) choose one of the homes selected for this offer, (3) present this flyer upon Purchaser's initial visit to a Perry Homes Model Home, and (4) sign the initial earnest money contract between October 1, 2024 – October 31, 2024, and close by December 31, 2024. All offers paid by Seller are subject to qualifications and restrictions apply. This promotion may not be combined with other special incentives offered by Perry Homes. Rates and terms are subject to change or may be terminated at any time without notice.

Up To \$30,000 in Savings. The option for up to \$30,000 in incentives will be given in the form of (i) sales price discount, (ii) low interest rate (interest rate buydown paid by Perry Homes or a forward (standby) commitment) if available, or (iii) closing costs paid by Perry Homes (which include pre-paid items and will be limited to a combined maximum of 3% of the contract sales price (note that lower sales prices may not receive the full \$30,000 as a result). These incentives may not be combined with any other offer and are subject to certain limitations. Any amount that Perry Homes can pay for closing costs or an interest rate buydown will be subject to and determined by federal regulations, the amount of the mortgage, type of the mortgage loan selected by Purchaser and other requirements that apply to maximum seller contribution limitations, which may vary based on type of loan selected by Purchaser. Perry Homes is not a lender and does not offer financing. Mortgage financing under the offer and interest rates are set and made available by Crestmark or Parkstone. Not all borrowers will qualify for the promotional rate. Under this offer, qualified Purchasers may receive promotional mortgage financing as low as 4.49% (4.653% Annual Percentage Rate (APR)). For example, with a sales price of \$600,000 on 30-year fixed-rate conventional loan with a 10% down payment, a loan amount of \$540,000, closing costs estimated at \$8,924, a 780 FICO, with an interest rate of 4.49% (4.653% APR), there would be 360 monthly principal, interest, and mortgage insurance (MI) payments of \$2,732.89/ MI \$81.00. The amount does not include property taxes, hazard insurance, or HOA dues, and the actual payment obligation will be greater. Rates listed are effective as of 9/17/24, are for illustrative purposes only, and are subject to change. Rate is subject to Agency Loan Level Pricing Adjustments for credit score and Loan to Value (LTV); however, a customer's credit profile could lead to a higher interest rate. If a forward (standby) commitment is available it was purchased via Crestmark or Parkstone and is only available until pool of funds are depleted, or the rate expires. The promotional rate applies only to properties purchased as borrower's principal residence. Rate-related offers are subject to qualifications and restrictions apply. Purchaser should contact the lender for details and information about actual loan terms that may be available to Purchaser: Purchaser should see Lender for details. Additional details on financing options are available from San Antonio Crestmark Mortgage Company, LTD NMLS 287961, 3239 N Loop 1604 W, Suite 220, San Antonio, TX 78257, Phone No. (210) 979-9595 or Austin Crestmark Mortgage Company, LTD NMLS 287961, 310 W University Avenue, Unit 2 Georgetown, TX 78626, Phone No. (512) 354-4540 or Parkstone Mortgage, LLC NMLS 2065952, 6002 Rogerdale Rd., Suite 530, Houston, TX 77072, Phone No. (832) 613-9302. Perry Homes and a subsidiary collectively own 65% of Crestmark; and Cornerstone Capital Bank, SSB (Cornerstone) owns 35% of Crestmark. Perry Homes through a subsidiary owns 75% of Parkstone; and First Continental Mortgage Ltd. (First Continental) owns 25% of Parkstone. Due to these relationships, this referral may provide Perry Homes, Cornerstone or First Continental with a financial or other benefit. You are NOT required to use Crestmark or Parkstone as a condition to purchase your home, but you are required to use Crestmark or Parkstone to qualify for Perry Homes incentives or promotions.

Financing must be obtained through Crestmark or Parkstone. Loans subject to credit, underwriting, and property approval. Not all loans are available in all areas and not all borrowers will qualify. This is not a commitment to lend. Terms and programs subject to change without notice. Home loan products may involve appraisal fees, title search fees, and other fees, but there is no cost to obtain details or apply. Other terms and conditions apply. Some loans may be government insured. We are pledged to the letter and spirit of the United States policy for the achievement of equal housing opportunity throughout the Nation. We encourage and support an affirmative advertising and marketing program in which there are no barriers to obtaining housing because of race, color, religion, sex, handicap, familial status, or national origin. Provided as informational only. Available for select Perry Homes plans with purchase contracts signed between October 1, 2024 – October 31, 2024, and close by December 31, 2024. Available for qualified Perry Homes purchasers only.

One promotional offer per contract. Purchaser may not combine this offer with other offers published by Perry Homes. Offers, plans, prices, and availability are subject to change without notice. All trademarks, product names, brands and logos remain property of their respective holders. Their use in no way indicates any relationship, endorsement, or sponsorship between Perry Homes and the holders of said trademarks. See Sales Professional for details.